

	Agent	Agent Split (2 Agents on a listing)	Metrics
Band 1 - No sales commission			
Rental referral - Must be signed, leased and tenant moved in & retained for 6 months	25% of 1 weeks rent		
Band 2			
\$0.00 - \$300,000	35%	80% / 20%	As per listing scorecard
\$300,000 - \$750,000	40%	80% / 20%	As per listing scorecard
\$750,000 - \$1,00,000	50%	80% / 20%	As per listing scorecard
\$1,000,000 +	65%	80% / 20%	As per listing scorecard
Rental referral - Must be signed, leased and tenant moved in & retained for 6 months	25% of 1 weeks rent		
Both bands			
PM sales not brought in by agent	-50% of GCI		
Agent refers buyer to another agents listing	-4% of GCI from agents comm		